

2024 SEPTEMBER - OCTOBER NEWSLETTER



PMS IN THE AM

What Makes Effective Team Leadership and Successful Team Management hosted by Leann Morris



LUNCH PM NETWORK

Manage This Podcast Episode 193 – Mastering the Project Sales Role hosted by Jana Bott



PROFESSIONAL DEVELOPMENT CONFERENCE

“It’s the Greatest Show on Earth” in Columbia! With featured speakers Alan Mallory, Jeff Harry, Chris Harris, and Alana Hill



LUNCH PM NETWORK: MANAGE THIS PODCAST EPISODE 193 - MASTERING THE PROJECT SALES ROLE

Access the podcast at www.velociteach.com – “Manage This Podcast – The Project Management Podcast,” or wherever you get your podcasts.

The project manager’s sales-oriented role stems from the need to secure resources, foster team alignment, and build client relationships. Successful project managers develop diverse sales-oriented skills while learning how to identify opportunities and close deals. The podcast takes a fresh look at how project managers use these “sales” skills for successful projects.

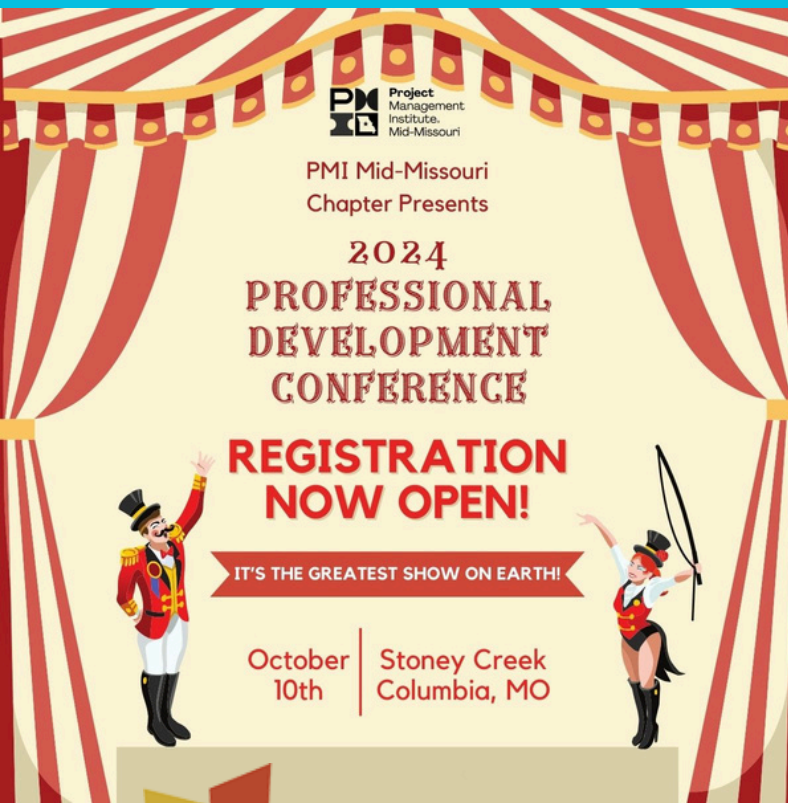
From the podcast and during this discussion with other PM’s led by Jana Bott, let’s learn how to succeed in the multifaceted sales role as a project manager and translate into the ability to sell a product or an idea to stakeholders, clients, and team members, build relationships, and understand the key qualities and skills that makes a project manager successful as a “salesperson.”



PMS IN THE AM: WHAT MAKES EFFECTIVE TEAM LEADERSHIP AND SUCCESSFUL TEAM MANAGEMENT

Leann Morris will unlock the secrets to building and leading high-performing teams in this session.

Whether you’re a seasoned team leader or aspiring to enhance your leadership and managerial skills, this discussion is designed to equip you with practical strategies and insights that drive success in today’s dynamic work environment from someone who’s already “been there, done that.”



PMI Mid-Missouri Chapter invites you to our Professional Development Conference this fall, "It's the Greatest Show on Earth!" We've arranged a great lineup of speakers that have a wealth of information to offer with enthusiasm!

Register now to secure your spot and prepare to be inspired by industry leaders who will share their organizational leadership and project management expertise!

Learn more about the conference on our [website!](#)

We are looking forward to seeing you in Columbia, MO at Stoney Creek on October 10th!

FEATURED SPEAKERS



Alan Mallory



Jeff Harry



Chris Harris



Alana Hill

PMI Mid-Missouri Chapter is excited to announce our spectacular featured speakers for this year's professional development conference! Visit our [website](#) to learn more about our speakers!

Alan Mallory - Project High Notes - Interpersonal Factors That Enhance Project Teams

Jeff Harry - How Ted Lasso's Leadership Style Can Help You Build Psychological Safety

Christopher Harris - Project Management Insights From The Field

Alana M. Hill, PMP - Be Their Catalyst

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We know that it can be hard to schedule continuing education for your team. We offer free monthly webinars that can be watched as an individual or a group. This 1-hour of training can be used to hone skills that your team needs. We include a Webinar + Notes with discussion questions to guide your group to learn from each other.

2024 Upcoming Webinars

October 11 - Project Monitoring, Evaluation, and Oversight

November 15 - Creating Win-Win Vendor Relationships

December 13 - Empowerment Through Mentorship

For more information, go to www.themathisgroup.com/webinars

Visit our website for more information and to register!

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MEMBERSHIP & CERTIFICATIONS

New Members (13 members):

- Atoya Nelson
- Shanna Helms
- Amber Bayless
- Brian Zimmerman
- Sweta Pancholi
- Brittany Sneed
- Chadwick Hardesty
- Steven Medrow
- Kristin Stafford

5th Anniversary (11 members):

- Todd Boeckmann
- Kevin McDaniel
- Glenwood Stancil Jr
- Anthony Borgia
- Sasha Pass
- Carl Dick
- Robert Herman
- Joseph Haromn
- Chris Fessler
- Shawn Von Der Bruegge

10th Anniversary (8 members):

- Teresa Fort
- Cory Alspach
- Andrew Burgess
- Rashmi Naik
- Saralinda Bauer
- Christopher Scott
- Tim Freeman
- Joan Schuman

15th Anniversary (2 members):

- Travis Clines
- Kathleen McCulloch

As of September 5th, our membership stood at 311 with 205 PMPs, 12 CAPMs, 15 PMI-ACPs, 1 PMI-RMP, 95 Members with no Certification and 40 New Members in 2024.

Thank you for your support of PMI Mid Missouri Chapter and the project management profession! Your membership makes our mission possible. We hope to see everyone at a future chapter meeting or workshop.



REMINDER

If you haven't already updated your contact information in your PMI account, please update it, so you can receive communications from the chapter!



CHAPTER BOARD MEMBERS

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ADVERTISING & SPONSORSHIP

Interested in promoting your organization's project management related services?

Consider advertising in an upcoming newsletter or on the [PMI Mid-Missouri Chapter website](#). Sponsorship opportunities are also available.

Visit the Chapter website for additional information about advertising and sponsorship opportunities. You may also contact ads@pmimidmo.org.

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VOLUNTEER OPPORTUNITIES

If you are interested in volunteer opportunities with the Chapter, please contact volunteers@pmimidmo.org

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